



[Show 40 post\(s\) from this thread on one page](#)

[scams](http://www.scam.com/index.php) (<http://www.scam.com/index.php>)

- [MLM / Pyramid Scams](http://www.scam.com/forumdisplay.php?f=11) (<http://www.scam.com/forumdisplay.php?f=11>)

- [Advantage Conferences BS \(Merged\)](http://www.scam.com/showthread.php?t=13128) (<http://www.scam.com/showthread.php?t=13128>)

Wishyouknew

06-01-2006 07:40 AM

**Re: Advantages Conferences / Tim Darnell**

PoweroldGlory Private Messaged me and said he would like to debate me one on one.

And I replied lets make it public for all to see!!!!

I am glad to see PoweroldGlory is willing to "man up"..

Bring IT, POWEROLDGLORY.. !!!!!!!

spanky

06-01-2006 07:42 AM

**Re: Advantages Conferences / Tim Darnell**

Quote:

Originally Posted by **Wishyouknew**  
*Soapboxdad,*

*You obviously don't understand what the AG is saying..*

*Why does Tim Darnell not sue the AG. Because what the AG says on there website does more to hurt Advantage Conferences then the BBB does.*

*Compensation is derived from signing up other people. NOT FROM A PRODUCT as a rep does not even HAVE to attend a conference to be a rep..*

*There is NOT a MARKET for the PRODUCT!*

*The AG says for a MLM to be Legal profits must come from the RETAIL SALE of A GOOD..*

*Can you actually say that a conference is a GOOD? NO YOU CAN'T!*

*They ask to provide the Average Monthley Sales of a Rep. In WHICH ADVANTAGE CONFERENCES CAN NOT PROVIDE!*

*It also says be careful with any seminars given in HOTEL's. IN WHICH ADVANTAGE CONFERENCES IS GIVEN in HOTELS!*

*If that paragraph does not discribe Advantage Conferences then I DON'T KNOW WHAT DOES!*

---

i agree.. i have been trying to get soapboxdad or AC to provide the earning tables so the general public who might consider joining can see the monthly earnings.....I have been wanting soapboxdad or AC to provide this because the general public deserves to know what the average earnings are percentage wise but he/AC has been unable to provide the earning tables which causes great concern... along with the religion aspect

Wishyouknew

06-01-2006 07:51 AM

---

**Re: Advantages Conferences / Tim Darnell**

I can't remember. DoesTim Darnell have kids? I think he does.

Its ashame that their father could be going to jail... Also every single rep involved could go to jail.. Is it worth the risk..?????????????

Tim, I pray that you will shut Advantage Conferences down and just quit while your ahead.

Shut it down, refund all the reps their money and try and earn your living a legal way.

Maybe you can team up with Binny Hinn. He is out of Irving,TX I think.. Very close.

SoapBoxDad

06-01-2006 07:55 AM

---

**Re: Advantages Conferences / Tim Darnell**

Spanky, thanks for not even taking the time to read the answers provided before. The value of the conference and the long term networking with millionaires far exceeds the cost of the conference--which by the way for the last time, is not a required purchase. If that was a required purchase, that would in fact be illegal. You guys and girls sound like a broken record and when I correct SoapBoxMom on key lies/points she made, no one is there to comment. Too funny and once again, all people coming to this site should go through all the posts and if they are looking for a get rich quick scheme or are anti-network marketing, they should not get involved. But if they are looking for a Christ-centered business, there may be a good fit.

Now watch all the haters come out. Good night all.

SoapBoxDad

06-01-2006 07:57 AM

---

**Re: Advantages Conferences / Tim Darnell**

WishYouKnew, you are a very sad individual and I pray for healing for you and your mindset. Good luck to you

---

Wishyouknew

06-01-2006 08:02 AM

---

**Re: Advantages Conferences / Tim Darnell**

Good, I am glad we are all praying here.

I also pray for Tim that he shuts AC down.. I don't want to see a childs father go to jail.. A child needs their father..

How can you say there is anything wrong with my mindset?  
Did my Binny Hinn remark offend you?

I am just going by what the Attorney General says. Greg Abbott is a pretty smart guy..  
Going by what the Attorney Gernal says, I think its pretty clear cut. Advantage Conferences is Illigal!

---

spanky

06-01-2006 08:03 AM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Spanky, thanks for not even taking the time to read the answers provided before. The value of the conference and the long term networking with millionaires far exceeds the cost of the conference--which by the way for the last time, is not a required purchase. If that was a required purchase, that would in fact be illegal. You guys and girls sound like a broken record and when I correct SoapBoxMom on key lies/points she made, no one is there to comment. Too funny and once again, all people coming to this site should go through all the posts and if they are looking for a get rich quick scheme or are anti-network marketing, they should not get involved. But if they are looking for a Christ-centered business, there may be a good fit.*

*Now watch all the haters come out. Good night all.*

---

Dont you think using christianity is inappropriate.....Every religion is different and everyone has different views..... How do you feel about using christianity to promote AC.... and why do you feel this way?

---

Wishyouknew

06-01-2006 08:08 AM

---

**Re: Advantages Conferences / Tim Darnell**

SoapboxDad,

IF there is not required product purchase.. Then what is the product? No Product = Illegal..

Did Tim Darnell tell you this? I know no Educated Attorney did..

Soapboxmom

06-01-2006 08:08 AM

**Re: Advantages Conferences / Tim Darnell**

SoapBoxDad,

Find any misstatement or inaccuracy and I will be happy to address it. I have had quite a time quoting Timmy boy and Jack contradicting themselves all over the place. And again opinions don't qualify as lies, dear boy. So, please try to do a better job than the Mela reps who have been screaming liar for months, but have yet to point out any lie and refute it with cold hard facts. Those foul mouthed Mela reps have run for the hills as they can't win a debate with me. Why don't you tell ol' Poweroldglory that ol' mom here would love to spar with him again if he has the moxie. He is not afraid of an opinionated woman is he?

Soapboxmom

Wishyouknew

06-01-2006 08:11 AM

**Re: Advantages Conferences / Tim Darnell**

Soapboxmom, I call first dibs to spar with him.. He has private messaged me a challenge. But, he wanted to do it via Private Message instead of posting for the public to see. BRING IT! LETS MAKE IT PUBLIC, TIMMY!

SoapBoxDad

06-01-2006 08:16 AM

**Re: Advantages Conferences / Tim Darnell**

Anyone can read through your other lies on this thread that I addressed and no one even acknowledges. Good night as I have Christ-centered business to build in the morning. Yes, I am very excited to build a business that does not separate faith from business.

Quote:

Originally Posted by Soapboxmom

You can say that reps need only pay \$59.95, but the **truth** is they are pressured to pay 10 grand for a conference.

Soapboxmom

This statement of fiction is almost funny, but lying is never funny. Since reps do not call, convince or close people when they purchase a conference, how would they be pressured? Oh yeh, they are not.

SoapBoxMom has never been an AC representative (no time as all she does in post on this board) and once again she throws the word "truth" around like Dan Brown's version of truth (thanks TruthvsFiction for that). I have been involved for the better part of a year with AC and there is no pressure EVER to purchase a conference at any conference level. There she goes painting with a wide distorted brush again. I guess that she are redefining the use of the word "truth" to include your anti-MLM OPINIONS. Yet another example of how she bends and distorts. Nice try.

SoapBoxDad

06-01-2006 08:21 AM

---

**Re: Advantages Conferences / Tim Darnell**

Earlier today, SoapBoxMom posted this other lie, but no response. She just thinks she can share things without anyone calling her lies out. She is irresponsible at best.

Quote:

---

Originally Posted by **SoapBoxDad**

*SoapBoxMom, your lies are getting numerous. Instead of addressing your previous lie about "pressure" you post yet another lie. I have seen Jack's resume and he has his MBA, was the president of two companies and was in the medical industry for 14 or so years. You really need to get your facts right and thanks for confirming that you round up your folks with private messages to circle your troops to go slam innocent people. You may have followers that hate this industry as you do, but folks doing their research can see right through it.*

---

Soapboxmom

06-01-2006 08:21 AM

---

**Re: Advantages Conferences / Tim Darnell**

Wishyouknew,

I am sure he isn't nearly clever enough to take on more than one of us at a time. He owes you a 10 grand refund so you should get the honor of trouncing him in a great verbal sparring. Gee, are those clowns really sure that as Poweroldglory said, "Tim there is a growing band of brothers and sisters in Christ who support you and the awesome Christian Movement you are leading. God is not threatened by the negativity on this pathetic thread and He will be glorified in your fight and He will prevail. We love you brother and will stand by you as witnesses for and to His Glory!"

Are they absolutley sure God is on their side???? Go get 'em Wishyouknew!

Soapboxmom

Wishyouknew

06-01-2006 08:23 AM

---

**Re: Advantages Conferences / Tim Darnell**

WRONG again SBD..

I for one was pressured, and I know many others who were. I listen in on a few phone calls.

Tim once bragged about a bed ridden man who was a new rep.. That was very sad!.. Then he used it as a motivaton tool for others saying that if a bed ridden man can sign up others then they could to..

How is this bed ridden man plan on attending a conference..??

Soapboxmom

06-01-2006 08:35 AM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Anyone can read through your other lies on this thread that I addressed and no one even acknowledges. Good night as I have Christ-centered business to build in the morning. Yes, I am very excited to build a business that does not separate faith from business.*

*Quote:*

*Originally Posted by Soapboxmom*

*You can say that reps need only pay \$59.95, but the **truth** is they are pressured to pay 10 grand for a conference.*

*Soapboxmom*

*This statement of fiction is almost funny, but lying is never funny. Since reps do not call, convince or close people when they purchase a conference, how would they be pressured? Oh yeh, they are not.*

*SoapBoxMom has never been an AC representative (no time as all she does in post on this board) and once again she throws the word "truth" around like Dan Brown's version of truth (thanks TruthvsFiction for that). I have been involved for the better part of a year with AC and there is no pressure EVER to purchase a conference at any conference level. There she goes painting with a wide distorted brush again. I guess that she are redefining the use of the word "truth" to include your anti-MLM OPINIONS. Yet another example of how she bends and distorts. Nice try.*

---

My dear boy, if there was no pressure to pay 10 grand for a conference then we wouldn't have unhappy reps on here. If that wasn't the game plan we wouldn't see dozens of press releases from Jack and the few other reps touting \$7000 over and over and promising 7 figure incomes in 18 months. The old sign-up page wouldn't have asked if you wanted to make 100, 250, 500 grand or a cool million a year. Those figures aren't going to happen and are even more laughable when you try to tell us that the reps aren't signing up at the 10 grand level. \$7000, over and over was the whole premise promoted to the warm bodies they wanted to sucker into this business. Now, that folks are pointing out how bad that looks Tim is backtracking and trying to clean up his tarnished image. This businesss has always been promoted as the ticket to great wealth the Christian way. It just that total dishonesty and bilking folks out of ten grand ain't looking so Godly anymore, now is it?

Soapboxmom

## openQuestion

06-01-2006 05:26 PM

---

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **Soapboxmom**

*My dear boy, if there was no pressure to pay 10 grand for a conference then we wouldn't have unhappy reps on here. If that wasn't the game plan we wouldn't see dozens of press releases from Jack and the few other reps touting \$7000 over and over and promising 7 figure incomes in 18 months. The old sign-up page wouldn't have asked if you wanted to make 100, 250, 500 grand or a cool million a year. Those figures aren't going to happen and are even more laughable when you try to tell us that the reps aren't signing up at the 10 grand level. \$7000, over and over was the whole premise promoted to the warm bodies they wanted to sucker into this business. Now, that folks are pointing out how bad that looks Tim is backtracking and trying to clean up his tarnished image. This businesss has always been promoted as the ticket to great wealth the Christian way. It just that total dishonesty and bilking folks out of ten grand ain't looking so Godly anymore, now is it?*

*Soapboxmom*

---

SBM, I guess I must be a bit confused with this business. If people are not encouraged to buy these \$10,000 conferences, then what the heck is this company selling?? I honestly have no idea. Please share.

And I've got to add, a conference for \$10,000 must be ONE HELL OF A CONFERENCE. There are many companies (non-MLM) out there offering potentially life-changing seminars for less than 1/10th of that amount. But hey, what do I know.

## Wishyouknew

06-01-2006 05:36 PM

---

### Re: Advantages Conferences / Tim Darnell

OpenQuestion,

Thats the problem. They are not ONE HELL OF A CONFERENCE.. It is a "smokescreen" of a product to participate in an illegal money game called a Pyramid Scheme..

They Sure as HELL are not worth \$10,000..

They really have ZERO market value what so ever.. I have been.

## SoapBoxDad

06-01-2006 07:44 PM

---

### Re: Advantages Conferences / Tim Darnell

WishYouKnew, if you had attended the conference, you must have had wax in your ears. I have been to more than 1 of them and the MMC alone is worth much more than the conference. The network of Christian millionaires that I can call or email is growing with every conference as well. In addition, the ongoing mentoring and training calls every week--

52 weeks a year, add value many times the cost of the investment. If a millionaire gives you a strategy or advice that you take and leverage to earn \$100K, is the cost of the conference worth it? Of course it is. You are the sadder than folks like SoapBoxMom as you say you were involved and now you try to shift blame and take no personal responsibility. One thing I can guarantee is if you think you can or think you can't, you're probably right-- from Henry Ford.

And OpenQuestion, most reps do attend the conference, but if you read the threads, SoapBoxMom was stating they they were pressured to purchase a conference which is downright humorous, since we do not do cold calls, we do not convince or close (unlike many businesses out there) and that every person has to be interviewed and yes, about 1 in 8-9 are not accepted.

Once again SoapBoxMom is sharing her opinion as truth or fact.

## openQuestion

06-01-2006 07:51 PM

---

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **SoapBoxDad**

*And OpenQuestion, most reps do attend the conference, but if you read the threads, SoapBoxMom was stating they they were pressured to purchase a conference which is downright humorous, since we do not do cold calls, we do not convince or close (unlike many businesses out there) and that every person has to be interviewed and yes, about 1 in 8-9 are not accepted.*

---

I guess I am a bit unclear. If the conferences are the "product" of this company, and if folks are not selling the conferences, then what are they selling? Not being sarcastic or anything. I really don't know. Maybe you could just point me to a website so I can see for myself and save you the trouble of responding??

## SoapBoxDad

06-01-2006 08:03 PM

---

### Re: Advantages Conferences / Tim Darnell

OpenQuestion, that is our primary product. The clarification was simply on SoapBoxMom's erroneous comments once again on that she stated there was some sort of high pressure to purchase a conference. The rep decides if they want to purchase the conference or not, and there is no requirement to do so.

## SoapBoxDad

06-01-2006 08:09 PM

---

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **Wishyouknew**

*WRONG again SBD..*

*I for one was pressured, and I know many others who were. I listen in on a few phone calls.*

*Tim once bragged about a bed ridden man who was a new rep.. That was very sad!.. Then he used it as a motivaton tool for others saying that if a bed ridden man can sign up others then they could to..*

*How is this bed ridden man plan on attending a conference..??*

---

This is a boldface lie. Actually two lies in one post. You are getting good at it. I was on that same call and he was stating that everyone should be praying for this rep who was having an operation and that he could not attend the upcoming conference. This same person plans to be in Dallas in the Fall for the MMC and this person is prospering in this business and you could have learned a lot from him.

You listened in on a few calls. Let's see we have about 200 calls a year and you listened to a few. Sounds like you gave your business a real effort.

---

## openQuestion

06-01-2006 08:14 PM

---

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **SoapBoxDad**

*OpenQuestion, that is our primary product. The clarification was simply on SoapBoxMom's irroneous comments once again on that she stated there was some sort of high pressure to purchase a conference. The rep decides if they want to purchase the conference or not, and there is no requirement to do so.*

---

Ok...trying to follow along here. 1) If a rep signs on for the \$59, what do they get for that \$59? And, 2) why would they sign up as a rep if they don't intend to attend one of the conferences? What are they signing up to do, exactly? Thanks.

---

## openQuestion

06-01-2006 08:15 PM

---

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **SoapBoxDad**

*You listened in on a few calls. Let's see we have about 200 calls a year and you listened to a few. Sounds like you gave your business a real effort.*

---

200 calls?? Wow, when do you guys have time to go to the bathroom??

:)  
Hey just keepin' it light for a minute!!!

SoapBoxDad

06-01-2006 08:41 PM

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **openQuestion**

*Ok...trying to follow along here. 1) If a rep signs on for the \$59, what do they get for that \$59? And, 2) why would they sign up as a rep if they don't intend to attend one of the conferences? What are they signing up to do, exactly? Thanks.*

---

Yes, we have training calls and a Mindset call each week. 4 calls a week and specific team calls. People don't plug into every one of them and people also run their own business so nobody is prodding them to dial in. As is the case with WishYouKnew who states they were on a few calls, a person has to take ownership to learn and grow their own business--if they choose to.

A representative can get started for only \$59.95 and they are an independent representative of AC that allows them the ability to market the Millionaire Mindset Conference and earn commissions based on conference sales. They are also able to plug into training calls as well. Your second question-- the rep position allows them to get plugged into training and to begin to build before they may be able to purchase a conference themselves. When they are plugged in and see the value provided, many of the folks that have joined me as a representative have later purchased the conference. We are very clear on our calls and in the 3 steps that there is no conference purchase required to become a representative with AC.

That is what is so laughable about most of these posts by SoapBoxMom, WishYouKnew and some others.

Duck98

06-01-2006 08:42 PM

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*You listened in on a few calls. Let's see we have about 200 calls a year and you listened to a few. Sounds like you gave your business a real effort.*

---

4 calls a week?? wow.

Duck98

06-01-2006 08:46 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Yes, we have training calls and a Mindset call each week. 4 calls a week and specific team calls. People don't plug into every one of them and people also run their own business so nobody is prodding them to dial in. As is the case with WishYouKnew who states they were on a few calls, a person has to take ownership to learn and grow their own business--if they choose to.*

*A representative can get started for only \$59.95 and they are an independent representative of AC that allows them the ability to market the Millionaire Mindset Conference and earn commissions based on conference sales. They are also able to plug into training calls as well. Your second question-- the rep position allows them to get plugged into training and to begin to build before they may be able to purchase a conference themselves. When they are plugged in and see the value provided, many of the folks that have joined me as a representative have later purchased the conference. We are very clear on our calls and in the 3 steps that there is no conference purchase required to become a representative with AC.*

*That is what is so laughable about most of these posts by SoapBoxMom, WishYouKnew and some others.*

---

OK, I have some straightforward questions

- 1) A person pays \$59 and becomes a 'rep' - correct?
- 2) What do they sell and what do they get paid for doing it?
- 3) Do they have any monthly fees for being able to "plug in" as you say?

---

openQuestion

06-01-2006 08:52 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Yes, we have training calls and a Mindset call each week. 4 calls a week and specific team calls. People don't plug into every one of them and people also run their own business so nobody is prodding them to dial in. As is the case with WishYouKnew who states they were on a few calls, a person has to take ownership to learn and grow their own business--if they choose to.*

*A representative can get started for only \$59.95 and they are an independent representative of AC that allows them the ability to market the Millionaire Mindset Conference and earn commissions based on conference sales. They are also able to plug into training calls as well. Your second question-- the rep position allows them to get plugged into training and to begin to build before they may be able to purchase a*

*conference themselves. When they are plugged in and see the value provided, many of the folks that have joined me as a representative have later purchased the conference. We are very clear on our calls and in the 3 steps that there is no conference purchase required to become a representative with AC.*

*That is what is so laughable about most of these posts by SoapBoxMom, WishYouKnew and some others.*

---

Well, thanks for answering those. See, when we act respectfully to each other, agree or disagree, some good information can come out.

My assumption from what you wrote is that every rep who signs on the dotted line does so with every intention of eventually purchasing and attending a conference. Just makes sense.

---

SoapBoxDad

06-01-2006 08:56 PM

---

**Re: Advantages Conferences / Tim Darnell**

Duck, unlike most MLM businesses, they can become a rep only after they are approved in their president's interview. I have a lot of experience in this industry and we do not want folks involved looking for a lottery ticket or get rich quick scheme. We also do not accept folks based on their ability to write a check. I agree that the industry is full of opportunities where that is the only requirement and that is the wrong reason for a person to start a business.

1) Yes, they then can become a rep for \$59.95.

2) They market the Millionaire Mindset Conference and the commissions are all laid out in the compensation plan that you can review going through all 3 simple steps.

3) No, there is no autoship or monthly fees to be a rep.

---

SoapBoxDad

06-01-2006 09:04 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **openQuestion**

*Well, thanks for answering those. See, when we act respectfully to each other, agree or disagree, some good information can come out.*

*My assumption from what you wrote is that every rep who signs on the dotted line does so with every intention of eventually purchasing and attending a conference. Just makes sense.*

---

It always makes sense to be a product of the product if at all possible. But the important part is someone can learn a lot from the training calls and mentoring prior to a conference. They can also qualify for commissions without purchasing a conference themselves. I think

that a person who attends the MMC will be much more focused and empowered as they know intimately of what they represent, first hand.

I am the first to tell people this business and the MMC is not for everyone. If someone is not entrepreneurial and is not committed to build a business over the next 3+ years, they should look for a second job or a career change instead. This is not a get rich quick scheme.

## openQuestion

06-01-2006 09:19 PM

### Re: Advantages Conferences / Tim Darnell

Quote:

---

Originally Posted by **SoapBoxDad**

*It always makes sense to be a product of the product if at all possible. But the important part is someone can learn a lot from the training calls and mentoring prior to a conference. They can also qualify for commissions without purchasing a conference themselves. I think that a person who attends the MMC will be much more focused and empowered as they know intimately of what they represent, first hand.*

---

Again, thanks. The problem I see with the above is really quite simple: it has to be VERY difficult for a person to market the Conferences without actually knowing first-hand what happens there. So yes, I'm sure that the only way they would ever succeed is by being a "product of the product", as you suggest. And while I'm sure you are correct in that there is no external pressure put on anyone to go to a conference, there has to be self-imposed pressure if a person really does want to succeed in this. Can't really blame the company for that, but it simply has to be the case. Do you think that's a fair assessment?

I have been to PLENTY of MLM training sessions, and I have always said there is some value therein. I don't happen to believe that there is a LIVING in the industry, but again, that's just my call based on what I experienced and saw in my own world. So be it.

Quote:

---

Originally Posted by **SoapBoxDad**

*I am the first to tell people this business and the MMC is not for everyone. If someone is not entrepreneurial and is not committed to build a business over the next 3+ years, they should look for a second job or a career change instead. This is not a get rich quick scheme.*

---

SBD, I would venture to say that virtually ALL MLM companies make the same "this is not get rich quick" statement -- I've heard it hundreds of times. But the fact of the matter is that getting rich is precisely what these companies are selling, disclaimers notwithstanding. And the general numbers on the industry indicate that ending is quite the long shot.

There. Hope that was a respectful and halfway intelligent, if differing, opinion.

Duck98

06-01-2006 10:09 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Duck, unlike most MLM businesses, they can become a rep only after they are approved in their president's interview. I have a lot of experience in this industry and we do not want folks involved looking for a lottery ticket or get rich quick scheme. We also do not accept folks based on their ability to write a check. I agree that the industry is full of opportunities where that is the only requirement and that is the wrong reason for a person to start a business.*

*1) Yes, they then can become a rep for \$59.95.*

*2) They market the Millionaire Mindset Conference and the commissions are all laid out in the compensation plan that you can review going through all 3 simple steps.*

*3) No, there is no autoship or monthly fees to be a rep.*

---

Thank you for the concise answers. If i may ..

I am not sure what your answer to number 2 actually means. Where can I review it and the three simple steps? if you are \$59 rep and you are marketing the Conference - does that mean you are going for signing people up for the conference? Is that the only product that is sold? What is the price of the ticket and what is the percentage commission for the sale?

---

**the411**

06-01-2006 10:10 PM

---

**Re: Advantages Conferences / Tim Darnell**

The controversy regarding the Christian nature or legality of this "Opportunity" is going to continue to be a stalemate discussion with people of differing opinions on both sides.

However, I want to veer slightly away from these issues to a more "common sense" approach in evaluating Advantage Conferences. This has become a long thread, but I hope that you read this post carefully and piece together it's implications.

Consider 2 different people coming into the Advantage Conferences Team. Both have saved up \$15,000 (a substantial amount of money for the average American) to start a home based business.

CASE 1--- TOM has just purchased the MMC4 (conference) for a cost of \$10,000. He can now advertise this conference and qualify fully by selling 2 MMC4's. Let's assume it takes \$2,000 (arbitrarily) in advertising to secure each of his 2 required MMC4 qualifying sales (\$2,000 x 2 = \$4k). His initial capital of \$15,000 is down to \$1,000, but now he is fully qualified.

CASE 2--- Beth chooses to become a rep with the company for \$59 only (NO CONFERENCE PURCHASE). She makes use of the AC website (\$500) to facilitate her success online. And then (like Tom) she spends \$2,000 in advertising to secure her 3 required qualifying MMC4

sales (\$2,000 x 3= \$6K). Her initial capital of \$15,000 is down to \$8,441 and she is fully qualified.

I believe these are reasonable hypotheticals. When thought out in this manner, it clearly appears that BETH has made the wiser decision as far as her investment capital. She is qualified and has over \$8,000 left to spend on advertising, while Tom has only \$1,000 to place toward advertising. Surely this is significant?!

Reps and the president himself have posed these questions:

**1) Can a person sell what they are not willing to buy?**

To answer this question I reviewed the information in the 3 steps. Again and again it stated that the selling process was AUTOMATED, THERE IS NO COLD CALLING, THE SYSTEM IS THE PRO SO YOU DONT HAVE TO BE, EVERYONE CAN DO IT, THEY CLOSE ALL THE SALES, THERE IS NO PRESSURE SELLING, YOU DONT EVER ACTUALLY HAVE TO TALK TO A SINGLE PERSON, the training process itself (which is available without a \$10K purchase) explains everything you need to succeed, AND ON AND ON. Their advertising material goes to extensive lengths to convince you that this "powerful system" compensates fully for any human inadequacies you might possess. And with that, the question above disintegrates.

**2) Would a \$59 rep who does not attend a conference have the same potential to build the business as someone who actually experienced the conference?**

My answer to question 1 also applies here. In addition, I would point out that AC encourages people from Nigeria, France, Germany, etc to become part of the team. And these people ARE becoming part of the team, WITHOUT ever experiencing the conference in their country! If Darnell truly believed the conference itself was essential for their success, WOULD IT NOT BE AN ETHICAL CONFLICT to accept Reps from other countries who have no way of attending these conferences?? These Reps are coming in more and more...

To me what this all BOILS down to is NO incentive to purchase the FULL \$10,000 MMC4. When people realize this, the company will be on shaky ground!

SoapBoxDad

06-01-2006 10:17 PM

**Re: Advantages Conferences / Tim Darnell**

If a person purchases the conference of their own volition and out of a desire to learn from Christian millionaires and to be mentored long-term, that is not pressure, but I do appreciate your approach and perspective.

I, and thousands of others make a very good "living" from this industry, but you are correct that it is often oversold and underdelivered. My experience and the experience of my team members is that Advantage Conferences has taken much of that out of the equation. We really try to qualify candidates unlike anything I have ever seen. After a person has to go through about a 2 hour process with the 3 step review, they then have to take 30-45 minutes to answers very pointed questions in a president's interview to even be considered as a representative. There is no other company in this space doing this, but once again, there is no debate to be won here. We will always have those that just pile on and make slanderous statements about a founder or top rep, without any real knowledge. Sad, but to be expected these days with people suing McDonalds for getting fat and so on. Victimhood is alive and well.

OpenQuestion, thanks for your professionalism again.

renloyx

06-01-2006 10:29 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **Duck98**  
*4 calls a week?? wow.*

---

jeez thats some serious brainwashing...

openQuestion

06-01-2006 10:31 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**  
*We really try to qualify candidates unlike anything I have ever seen. After a person has to go through about a 2 hour process with the 3 step review, they then have to take 30-45 minutes to answers very pointed questions in a president's interview to even be considered as a representative. There is no other company in this space doing this, but once again, there is no debate to be won here. OpenQuestion, thanks for your professionalism again.*

---

That qualification process is indeed very interesting, and I would agree unique to the industry. But I will say this, and keep in mind this is NOT an accusation, but rather, a comment on human psychology: a process like this works wonders in "amping up" a prospect's desire to be a part of something. The thought process is, "Wow, they are really discerning in who they let into this thing. It must be really good." The idea is that you can never show more interest in the "sale" than the prospect is showing. I was taught this exact strategy in an intensive sales training seminar.

Again, I'm sure AC is indeed simply trying to weed out the folks out for a quick buck. But nonetheless, this is a VERY intelligent way to build value in an opportunity. I wouldn't begin to assume or imply that is the intent of this interview, however. It just happens to be a technique that works.

SoapBoxDad

06-01-2006 10:50 PM

---

**Re: Advantages Conferences / Tim Darnell**

OpenQuestion, a valid argument, but I have experience in this business and we do our best to direct someone away who should not be here. Folks looking for a lottery ticket, folks that are not open to learn and grow personally first, and so on. I do not want someone who attends a few calls or is in an MLM of the month club to be a rep in this business. Will it catch everyone who should not be here, no way.

It is the opposite of most business models out there--traditional or MLM. If I go in to buy a

Mercedes, they will get the deal done, whether or not that is in my best interest. The same could be said for almost every sales position out there.

We have flipped that process and it reflects the integrity and foundation that we are committed to building. That again is what makes so many of these personal attacks laughable and it also why I am committed to being here for years to come to dispel some of the posts being shared that are irresponsible at best.

Again, you are one of the few that actually have posted from a position of wanting to know the truth. Whether we ever agree or not.

This is a genuine process and if it reinforces to a candidate that we do in fact care about them, great. It is a key differentiator in the marketplace.

Duck98

06-01-2006 11:40 PM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*I, and thousands of others make a very good "living" from this industry, but you are correct that it is often oversold and underdelivered. .*

---

Hmm. How much would make a "good living"? I am intrigued I guess - if thousands make a good living out of selling this conference then, presumably the conference numbers must be in the tens of thousands? If a "good living" standard (I am assuming that this is not your primary work) would be \$20K per year and I take the thousands to mean two or more then that would mean the commissions must be upwards of \$40 million per year ?

How much do the tickets cost that you are selling? In another post someone mentioned \$2,000 dollars - is that what they cost? What is this \$10 K ting that was mentioned?

Can you walk me through this? A \$59 rep is setting out to build his/her "business" what are they supposed to be doing? Signing up other \$59 reps? Selling tickets to the conference? How much commission do they get on selling the tickets?

SoapBoxDad

06-01-2006 11:48 PM

---

**Re: Advantages Conferences / Tim Darnell**

Duck, you can do a search on Advantage Conferences to find a rep's link, as I am not going to post one individual's link to promote. I am building my business right now and I am on our weekly mindset call with a Christian entrepreneur who wrote her first \$1 million dollar check to a ministry last year. Awesome call and I will answer your posts if I have time later this evening.

Duck98

06-02-2006 12:09 AM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*Duck, you can do a search on Advantage Conferences to find a rep's link, as I am not going to post one individual's link to promote. I am building my business right now and I am on our weekly mindset call with a Christian entrepreneur who wrote her first \$1 million dollar check to a ministry last year. Awesome call and I will answer your posts if I have time later this evening.*

---

Hmm. I look forward to your answer.

---

**openQuestion**

06-02-2006 12:34 AM

---

**Re: Advantages Conferences / Tim Darnell**

Quote:

---

Originally Posted by **SoapBoxDad**

*OpenQuestion, a valid argument, but I have experience in this business and we do our best to direct someone away who should not be here. Folks looking for a lottery ticket, folks that are not open to learn and grow personally first, and so on. I do not want someone who attends a few calls or is in an MLM of the month club to be a rep in this business. Will it catch everyone who should not be here, no way.*

---

I didn't mean to imply this that this process would let people who you don't want in the business get in. I simply was pointing out that while the process may be valid, it is nonetheless a great sales technique taught at a major sales seminar/class.

Quote:

---

Originally Posted by **SoapBoxDad**

*Again, you are one of the few that actually have posted from a position of wanting to know the truth. Whether we ever agree or not.*

---

The only reason I am HERE is to ask questions and see that truth and facts are brought out. I have an opinion about these things as well, but I am ONLY interested in the truth, and I am always happy to hearing both sides of an argument as long as they are intelligent. I get a little frustrated sometimes, but only when faced with dumb stuff.

Quote:

---

Originally Posted by **SoapBoxDad**

*This is a genuine process and if it reinforces to a candidate that we do in fact care about them, great. It is a key differentiator in the marketplace.*

---

As I said, if that's the case, it's a good process.

All times are GMT -5. The time now is 08:35 PM.

Pag  
e 8  
of  
95

[≤](#) [1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#) **8** [9](#) [10](#) [11](#) [12](#) [13](#) [14](#) [15](#) [16](#) [17](#) [18](#) [19](#) [20](#) [21](#) [22](#) [23](#) [24](#) [25](#) [26](#) [27](#) [28](#) [≥](#) [Last](#) [»](#)

[Show 40 post\(s\) from this thread on one page](#)