



# Make \$7,000

## Over and Over Again

***Learn From Christian Millionaire Mentors***

### The Biggest Mistake

Tim Darnell

One of the highly valuable subjects we have our Millionaire Panelists speak on is ♦Mistakes I've Made♦ and ♦Mistakes Non-Millionaires Make♦. Illumination regarding this particular subject matter can be extremely beneficial for those genuinely wanting to learn, change, and move forward. The subject of ♦mistakes♦ is something that doesn't get a lot of press or attention, but I believe it should be given very, very careful attention, because ♦mistaken thinking♦ and ♦mistaken decisions♦ are often commonly adopted by new Reps and Business Owners.

I'll cover one area of mistaken ♦thinking♦ this morning that several of our Reps are making. This one error is a **monumental mistake** and will ABSOLUTELY HALT all sales and success that you may be wanting to experience. In fact, I promise this: not one person who makes this mistake will have ANY success in our business. I trust that you would want to know about anything that would delay or inhibit your success, so pay close attention to this one as if your life depended on it. Your business life certainly does.

I call this number one mistake ♦**The Hesitation Thief**♦ ♦ here it is:

The **💎Hesitation Thief💎** shows up and whispers into a Rep's ear, **💎You can't contact any of your warm market until you're successful.💎**

And the unsuspecting Rep falls for it! They now think, **💎I can't contact any of my warm market until I'm successful.💎**

First of all, you'll never hear that taught by any Advantage Conferences Trainers. Why? I'm going to be very blunt here, our trainers don't teach you to not contact your warm market because this hesitation thought is the greatest inhibitor to your success that is out there. It is indeed an out and out **💎lie💎**. This one single thought, and several of its derivative thoughts, are the **💎death knoll💎** and screeching braking mechanism of any business, and certainly a successful Advantage Conferences business.

Second of all, you'll hear me teach on this often and you may or may not have truly **💎gotten it💎 yet 💎💎your success is already in place and assured, regardless of how long you've been in the business and regardless of the number of sales you've made at this, or any, particular moment💎. PLEASE RE-READ THIS STATEMENT!**

**Your Success Is Already In Place and Assured,**

**Regardless of How Long You Have Been In the Business**

**And Regardless of the Number of Sales**

**You've Made at This, or Any, Particular Moment**

This powerfully important statement is the only factually correct way to view your business. Otherwise, you are totally D-O-U-B-T-I-N-G your business. D-o-u-b-t

is from the pits of Hell, folks. It is exactly how the enemy is victorious over people who ♦try♦ business. All the enemy has to do is to get you to insert ♦hesitation thinking♦ (d-o-u-b-t thinking) into your business, and you are finished. Subscribe to the enemies' designs and you will fail.

*Even remotely considering the thought that you can't contact your warm market until you're ♦successful♦ is the single most undermining perspective you can ever hold. You will not be successful until you let go of and change this thought.*

Your success is **never determined** by the number of sales you've made during any time period whatsoever. Your success is not determined by some arbitrary ♦time clock♦ that you've set up in your mind. No - your success is determined by one factor and one factor alone, and that is the PERSONAL SUCCESSFUL PERSPECTIVE AND THE SUCCESSFUL ATTITUDE YOU BELIEVE ABOUT YOUR BUSINESS.

What the ♦Hesitation Thief♦ wants you to do is think you're not successful until you make your first sale, or you get qualified, or you've made ♦x♦ number of sales. Again, you must recognize this thinking as the single most detrimental deterrent to your success you can ever have.

This is where the extremely important concept of ♦SELF IMAGE♦ enters the picture. You **MUST** picture yourself as highly successful NOW. It's not, ♦I'll see myself successful WHEN I qualify♦. **No, you'll never qualify and you'll never see your paying sales materialize unless and until you see yourself successful NOW!**

James 1: 6-7 states very clearly that if you are a ♦d-o-u-b-t-e-r♦, then you *will never receive anything from the Lord*. If you are a d-o-u-b-t-e-r, then you are♦ ♦a double minded man, unstable in all he does.♦ Take the time to open up your Bible and read James 1: 1-7 and tell me what this means to you. Truer words have never been spoken.

You can't hold on to the two conflicting and opposite thoughts: ♦Success♦ and ♦D-o-u-b-t♦ at the same time. They are mutually incompatible thoughts. You can have one of these thoughts, but not the other. D-o-u-b-t is the single most expensive emotion and thought you'll ever buy. I decided long ago that I personally could not and would never afford that most costly of all items in existence.

Leave d-o-u-b-t on the shelf for some unsuccessful person to buy. You don't need it, and you must never ever allow it to come close to your business. You can't afford to limit your business and your very life with this killer.

If you are unwilling or hesitant to contact your warm market, you'll not grace the Corporate Success Wall that displays the growing army of Advantage Conferences success profiles. You'll never see your picture or plaque along side the ♦storied♦ money earners that are emerging already. ***The amazing fact is that your cold market advertising won't even work, because the operator of those ads is a person of d-o-u-b-t.*** This is an absolute spiritual truth that you must grasp. I didn't make this up, but I surely observe this incredible, undeniable phenomenon every single day of operation.

Here's the empowering news. The sooner you do become willing to unleash this opportunity without hesitation and without limits to any and everybody, the sooner you can and will start receiving \$7,000.00 Over & Over & Over Again♦!

I truly want your story and your picture on our Corporate walls, but I can tell you lovingly and firmly that it will never happen until you get rid of your allegiance to d-o-u-b-t, and quit falling victim to hesitation.

It's time to change. It's time to decide to move forward with unlimited enthusiasm and offer this opportunity and product to everybody, and ESPECIALLY your warm market. After all, if you care about them at all, you should want them to experience the benefits that have purposely and diligently been constructed and offered to you and the public at large. Why only offer this to strangers? The only reason you would limit your business to strangers is because you d-o-u-b-t.

When you are willing to offer this opportunity to everybody and believe that this WILL WORK for everybody, including yourself, YOUR BUSINESS WILL WORK FOR YOU first, and then for the ones you share it with.

Tell the ♦Hesitation Thief♦ to get lost ♦ that you're through with him. Once he's gone, you've gotten rid of the single biggest roadblock to your success that exists. And notice how wide your road to success has just become.

Happy Trails ♦ Happy Newly Found World of Success!